

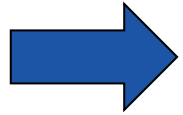


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OF TECHNOLOGY

# KTH Innovation

Presentation 25 November 2011

# Agenda

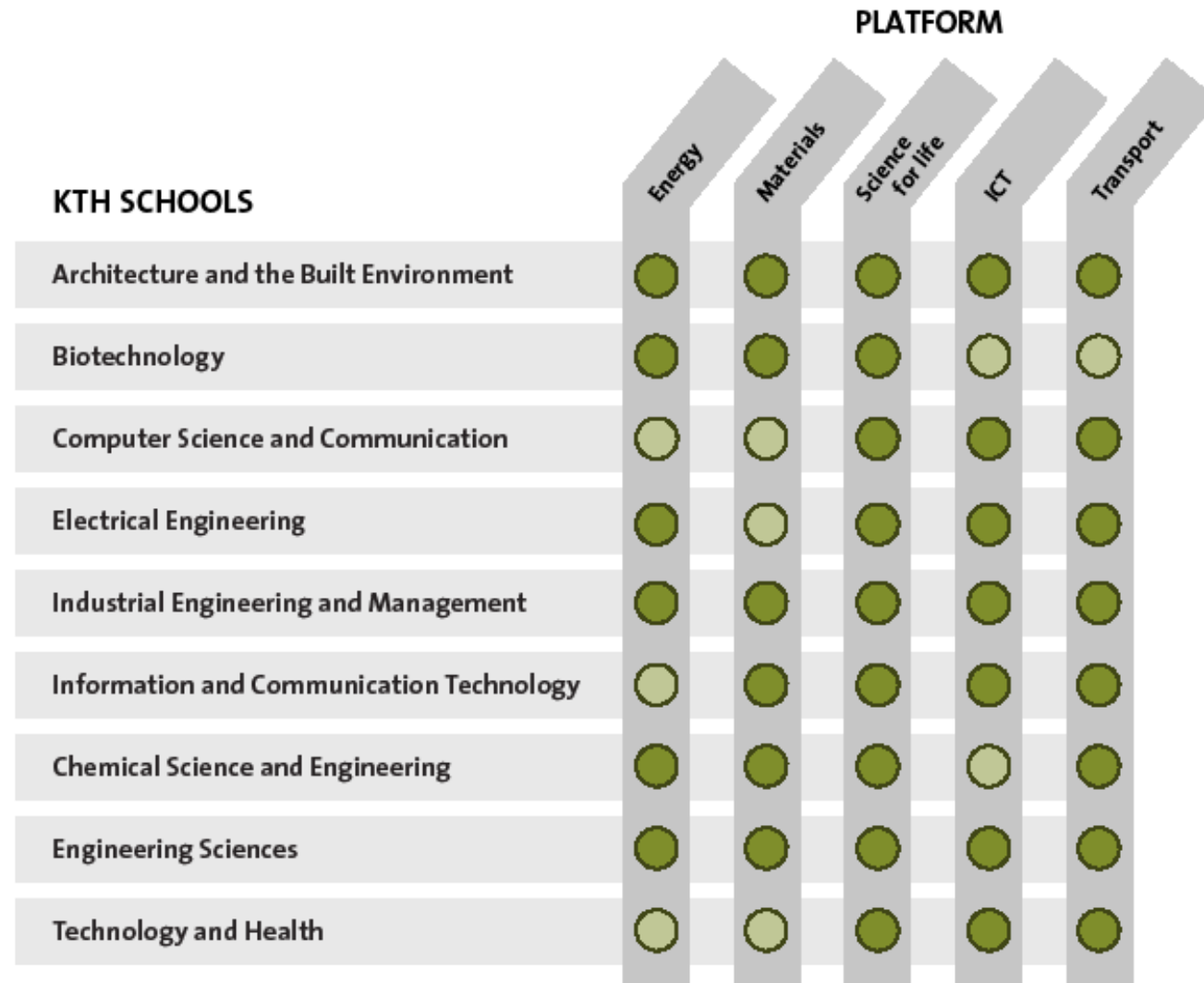


- About KTH
  - Ecosystem for supporting innovations
  - About KTH Innovation
  - About STING
  - Questions
-

- Was founded in 1827
- Is the largest of Sweden's technical universities
- Is located on five campuses in and around Stockholm
- Has MEUR 322 in yearly turnover
- Has 9+1 schools and 5 research platforms



# KTH schools and platforms

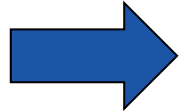


# The Professor's Privilege

- The Professor's Privilege represents a deviation from Swedish customary rules regarding the employer's rights to employee's IP
  - Customary rules states that an employer owns the IP created by an employee
  - The Professor's Privilege = "Researchers and teachers at universities own their patentable inventions themselves"
  - Therefore, researchers and teachers can commercialize/dispose their own patentable inventions
  - Normally, Swedish universities do not claim rights/ownership to any IP owned by employed researchers and teachers
-

# Agenda

- About KTH



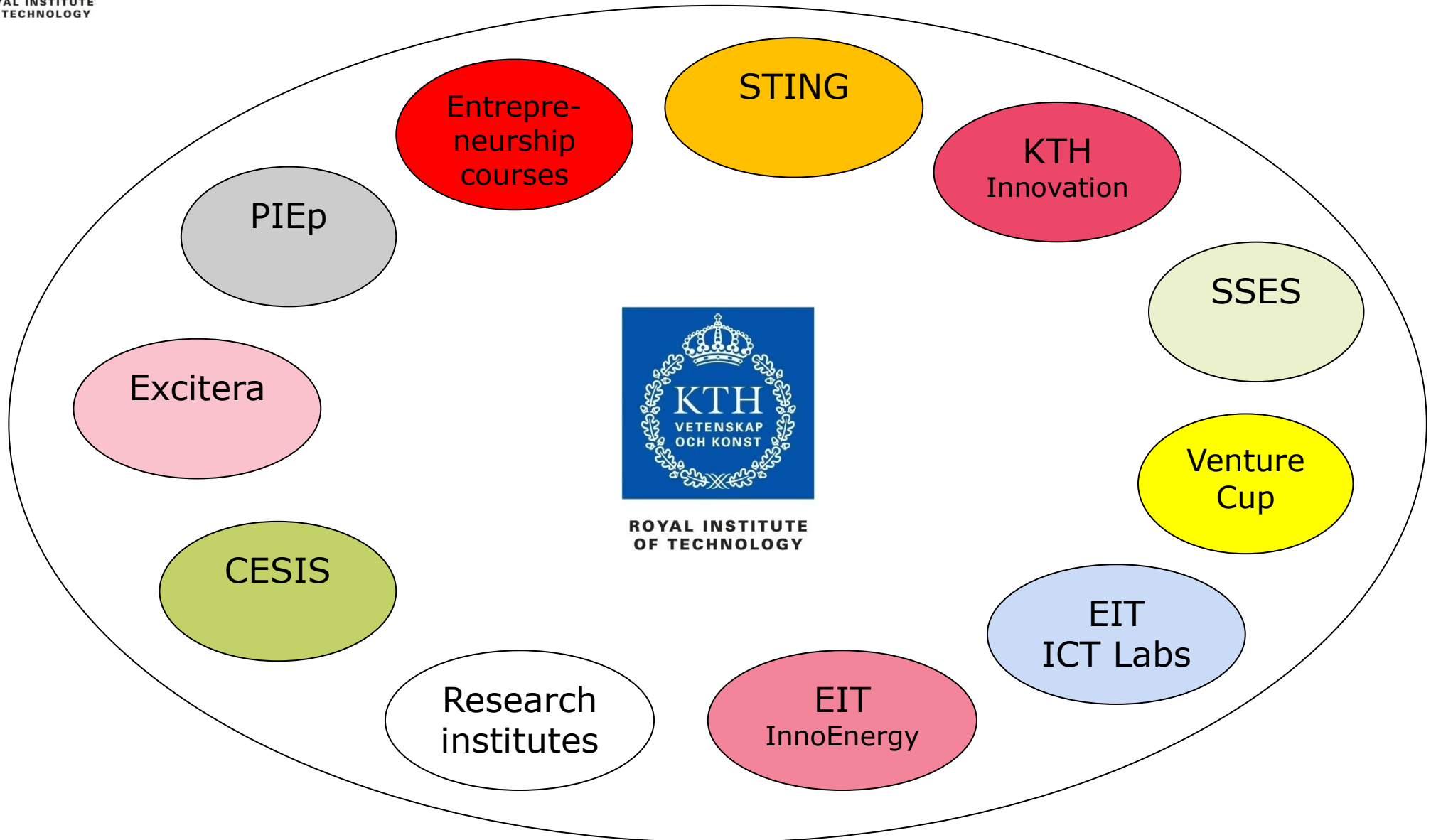
- Eco system for supporting innovations

- About KTH Innovation

- About STING

- Questions
-

# KTH 's ecosystem for supporting innovation

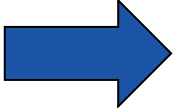


# Research Assessment Exercise (RAE): Mission

- In 2008, KTH undertook an international evaluation, Research Assessment Exercise (RAE), of its entire research base
  - Over 80 international experts from academia and industry visited KTH for a week to conduct a peer review
  - Some of the findings:
    - 62 % of KTH research groups is considered “world leading” or of “high international standard” when it comes to the basic research
    - 53 % of KTH research groups are excellent at both basic and applied research
    - KTH produces more spin-offs than Massachusetts Institute of Technology, Stanford and Cambridge respectively per unit of research expenditure
    - Patenting levels (number of patents) match those noted at top US and UK universities
    - 67% of the patents generate revenues
-



# Agenda

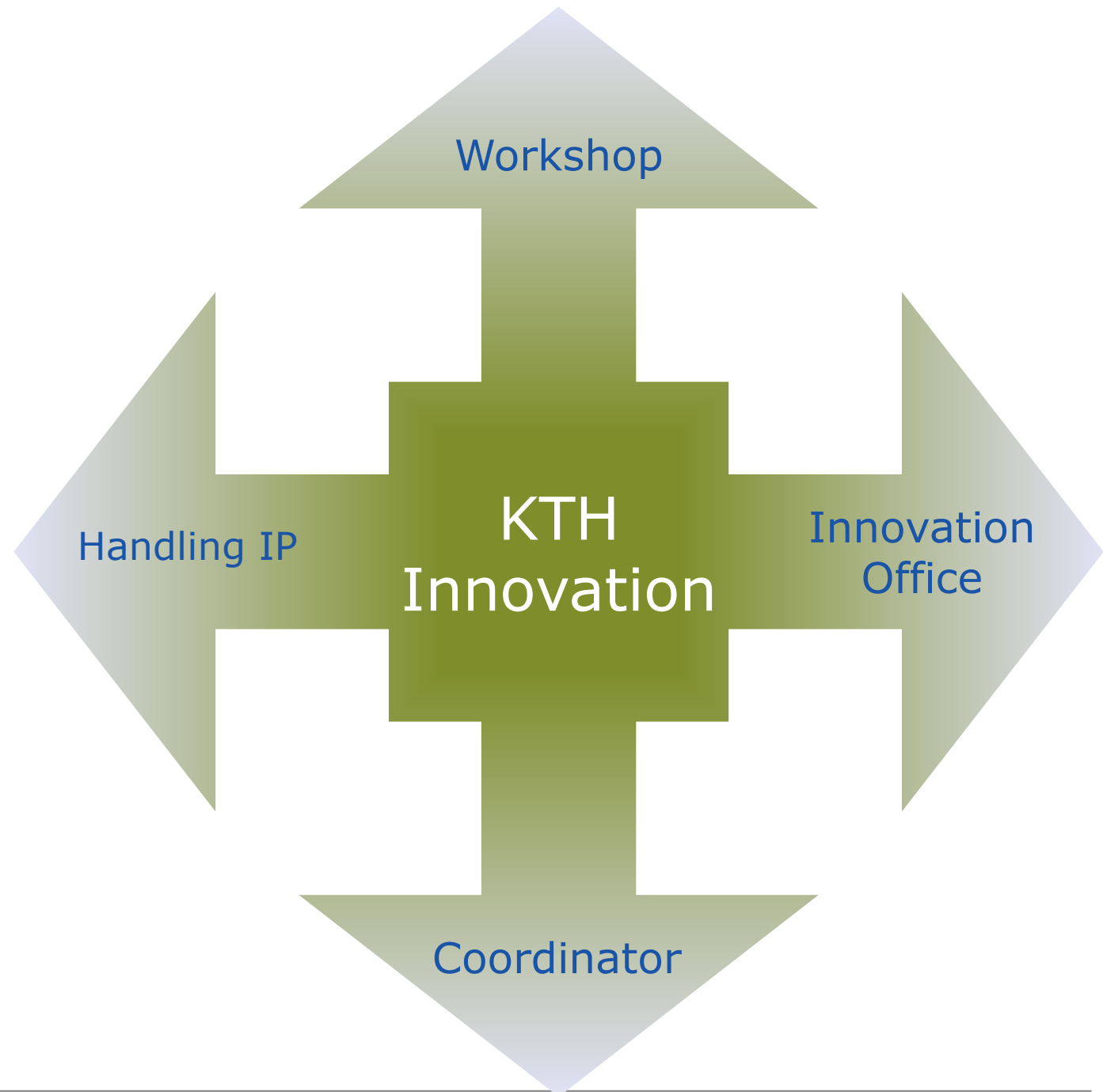
- About KTH
  - Ecosystem for supporting innovations
  -  • About KTH Innovation
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  - Questions
-



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## The four missions of KTH Innovations:

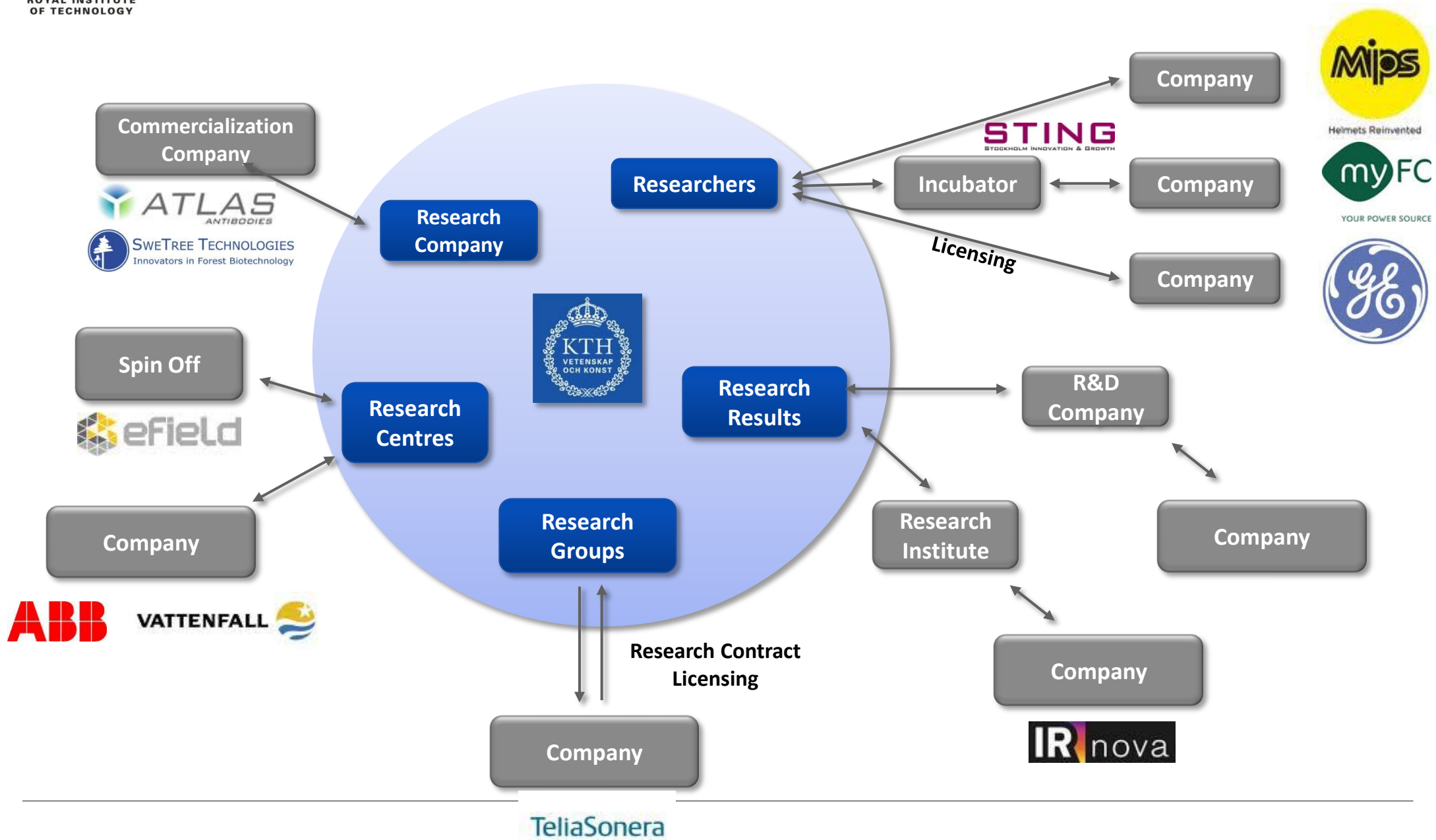
- **Workshop** – supporting researchers and students at KTH in their effort to commercialize research and develop business ideas
- **Innovation Office** – partner with fellow universities to make innovation support deeper, broader and more effective in the Mälardalen region
- **Coordinator** – compile and visualize the innovative force at our university
- **Handling IP** – through KTH Holding AB handle the immaterial rights which arise from complex collaborative projects, such as the VINNExcellence Centers





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# Examples of routes to commercialization





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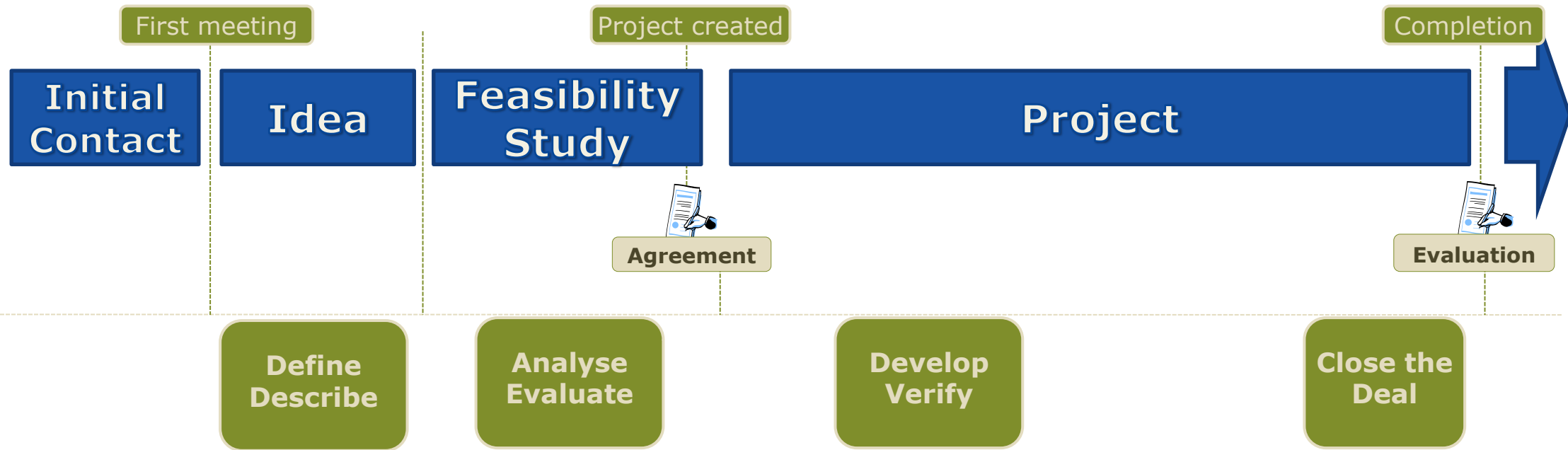
# About KTH Innovation

- Carries out activities within funding, IPR, legal issues, market, analysis, verifications etc
  - Proactive search for ideas and strives for cultural change through participation in education, PhD courses and Startup! Program (together with STING)
  - Consists of a team of 9 persons with complementary skills and backgrounds covering most industries and technical areas
  - Handles around 130 ideas (last year 25% increase) and 35 commercial projects per year
  - Focuses on value & results for the clients, market & customer orientation and efficient processes & tools
-

# Team background and expertise

- Start-ups and management
    - Founder, CEO, project manager
  - Patents
    - IPR management and strategies, own patents
  - Business development
    - Sales, internationalization
  - Financing
    - Venture capital, public financing
  - Legal
    - Confidentiality agreements, customer agreements, licensing deals
  - Product and service development
    - IT, media, material, medtech, consulting
-

# Our process



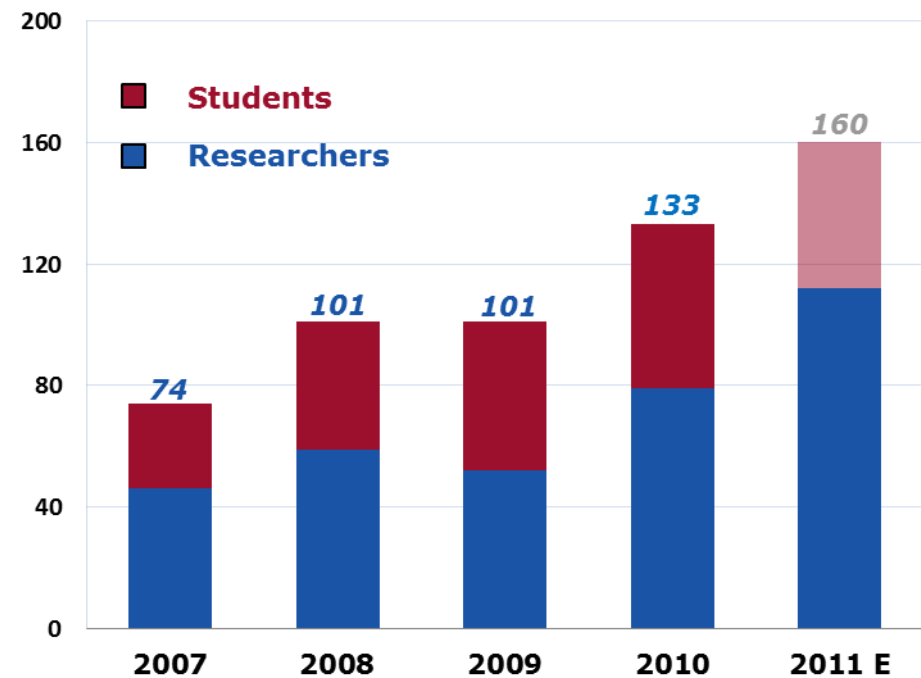
1. First meeting checklist
2. Commercialization process checklist
3. Idea description (NABC)
4. Application analysis checklist
5. Technology Readiness Level analysis
6. Confidentiality agreement template
7. Financing options overview
8. Roads to patent overview
9. Novelty analysis template
10. Patent disclosure template
11. Project management guidelines
12. Business plan checklist
13. Market analysis checklist
14. Innovation panel (web-based market survey)
15. Shareholder agreement template
16. Pitching guidelines

# KTH Innovation Ideas!

Researchers and students at KTHs generate hundreds of ideas each year. At KTH Innovation we strive to maximise the number of ideas that reach the market. We do this by having a high influx of ideas which gives as many people as possible the chance to benefit from our support.

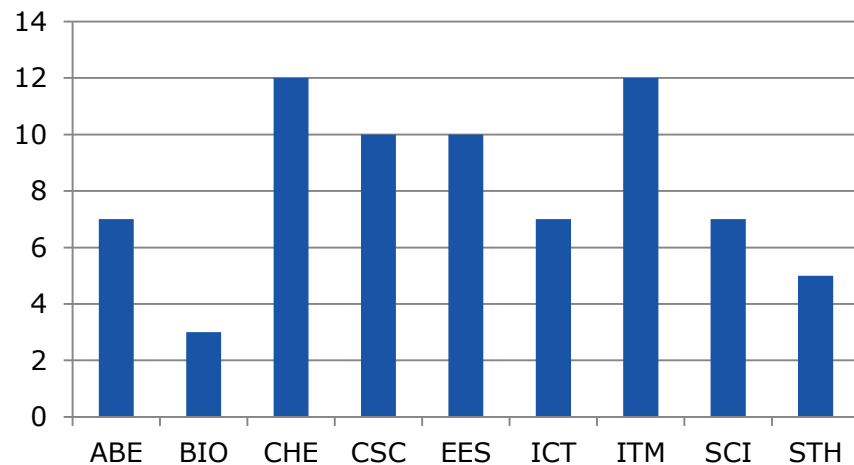
- Since the re-launce of KTH Innovation in 2007 we have had an influx of 409 new ideas.
- We have been in contact with a total of 616 individuals of which 417 are researchers or PhD students and 199 are students.
- 149 of the 417 researchers and PhD students we have been in touch with are professors, making it approximately 42% of all professors at KTH.

## New Ideas



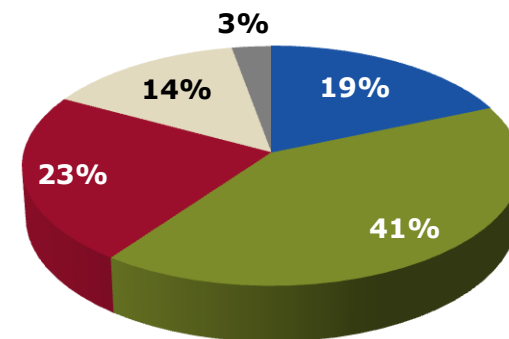
# Some more statistics

## New Research Ideas 2010



In 50% of cases at least two researchers are developing the idea, and in 15% of cases there are more than two researchers involved..

## Distribution Strategic Research Platforms



Energy

Information and  
Communication  
Technology

Materials

Medical and  
Biomedical  
Technology

Transport



# A Brighter Tomorrow

**KTH**, the Royal Institute of Technology



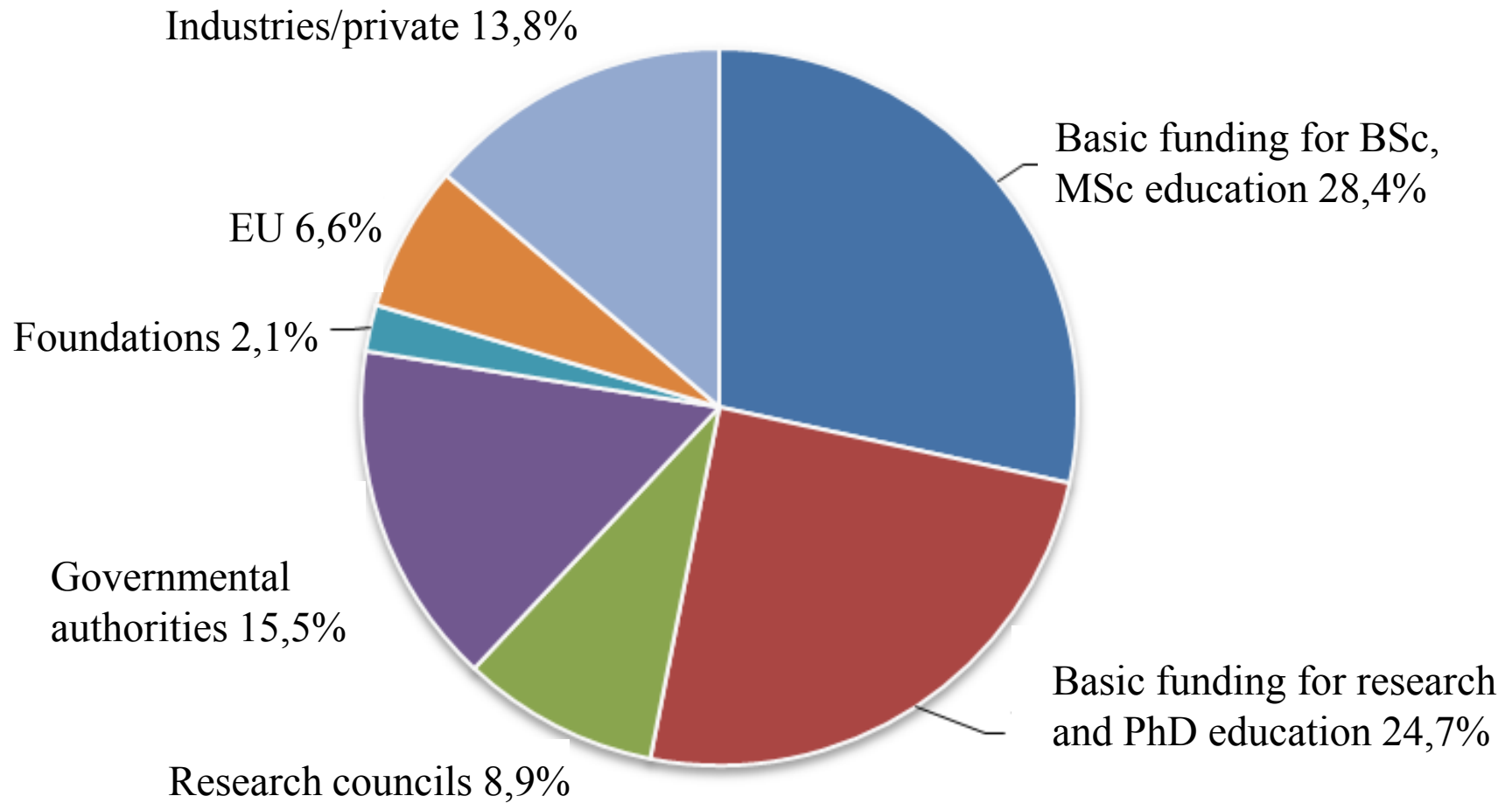
R. Wyss  
Vice President KTH

# Facts and figures on KTH

- founded in 1827
- 17,000 undergraduate students (4000BSc, 13.000MSc)
- 1,500 PhD students
- 3,300 employees
- approx. >200 PhD degrees issued/year
- ranked among the top ten technical universities in Europe
- annual turnover EUR >400 milj
- “-In service of humanity – for the society of tomorrow.”

# Funding

Total income 3713 MSEK (410MEuro)

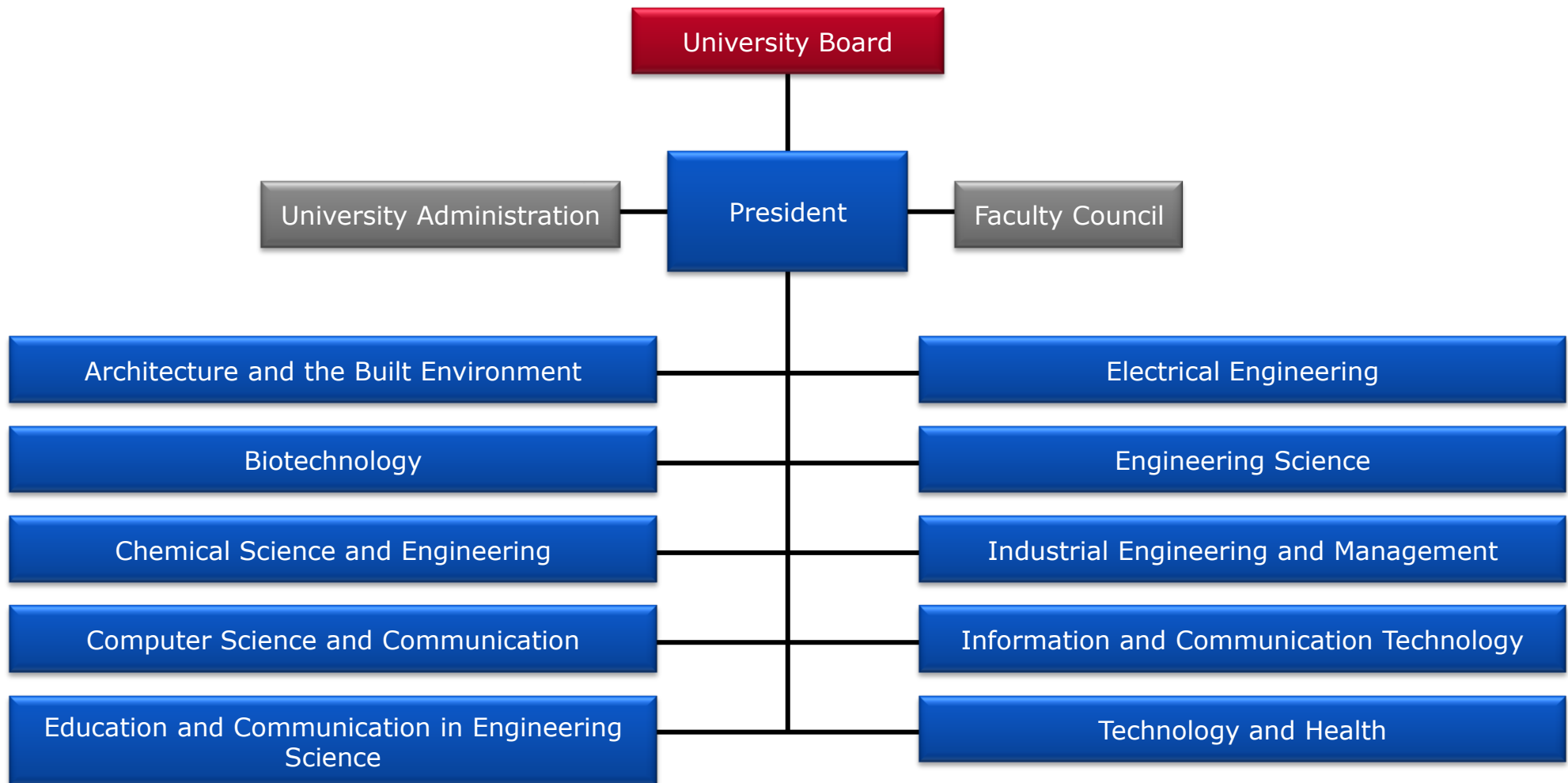


# KTH five leading funders

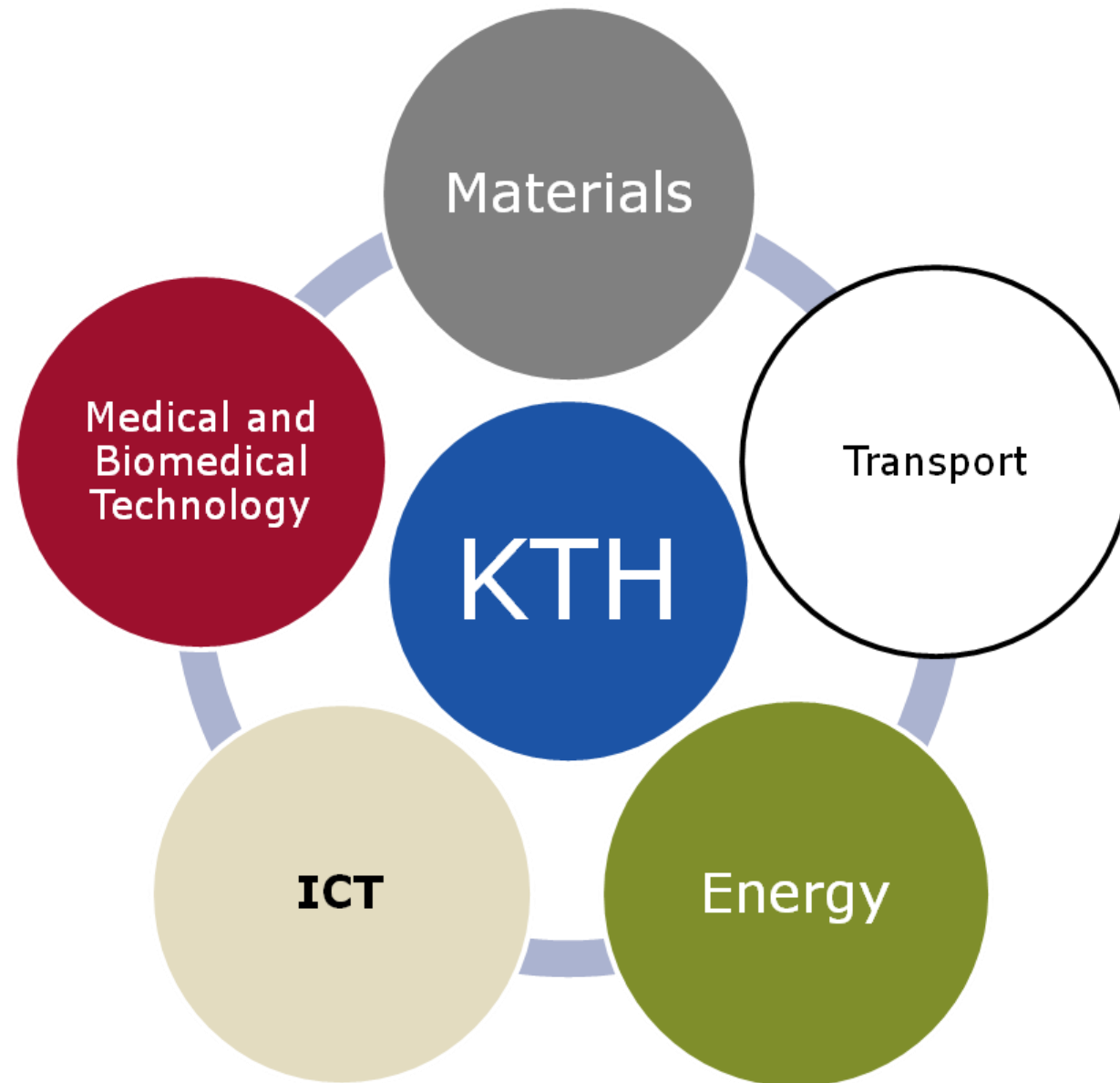
<b>Funding</b>	<b>mSEK</b>
• Swedish Research Council	242
• EU Framework Programmes	173
• Swedish Agency for Innovation Systems (Vinnova)	165
• The Wallenberg Foundations	95
• Swedish Energy Agency (STEM)	74
• Swedish Foundation for Strategic Research	61

Figures for 2010

# KTH's organisation



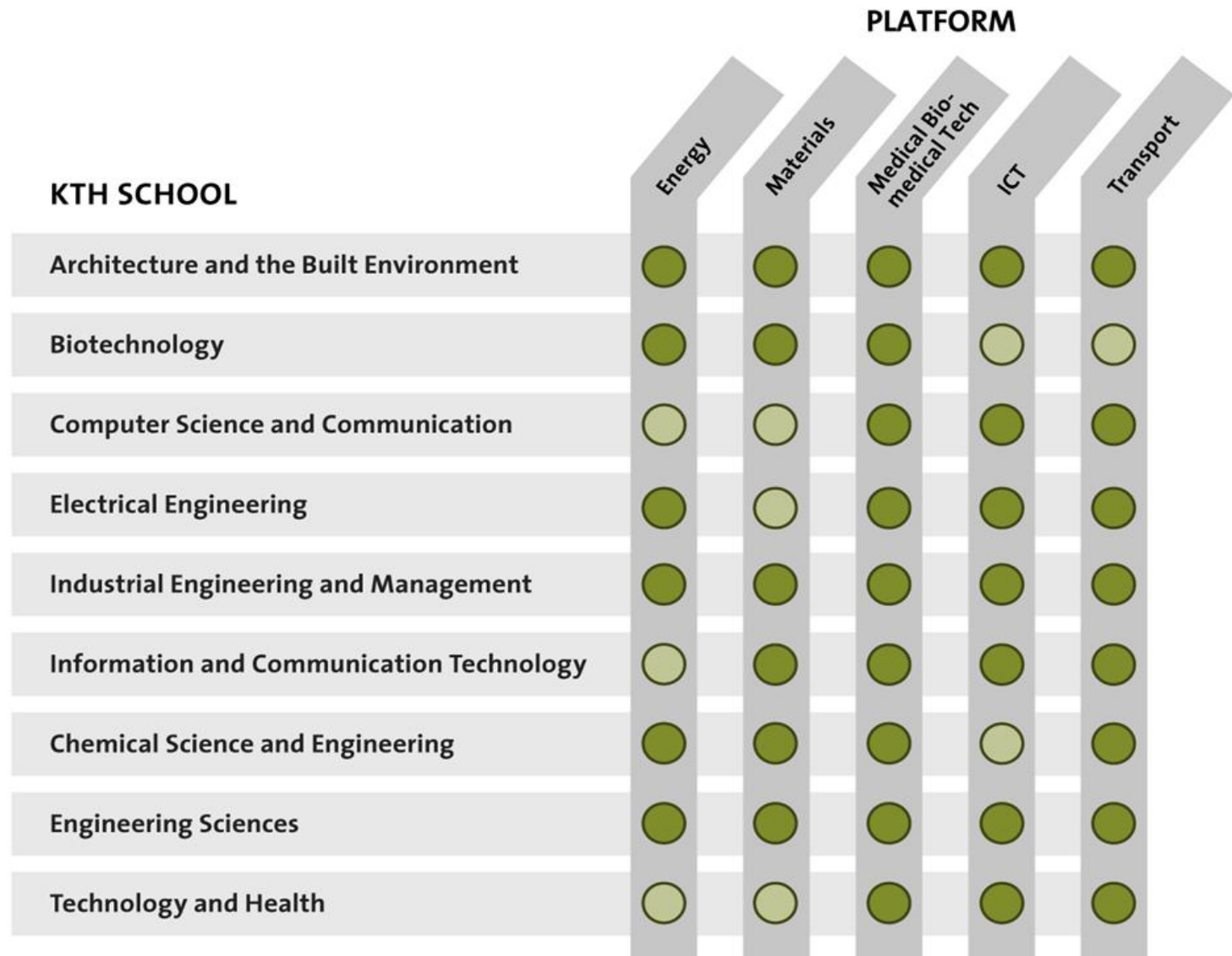
# Focus Areas of KTH





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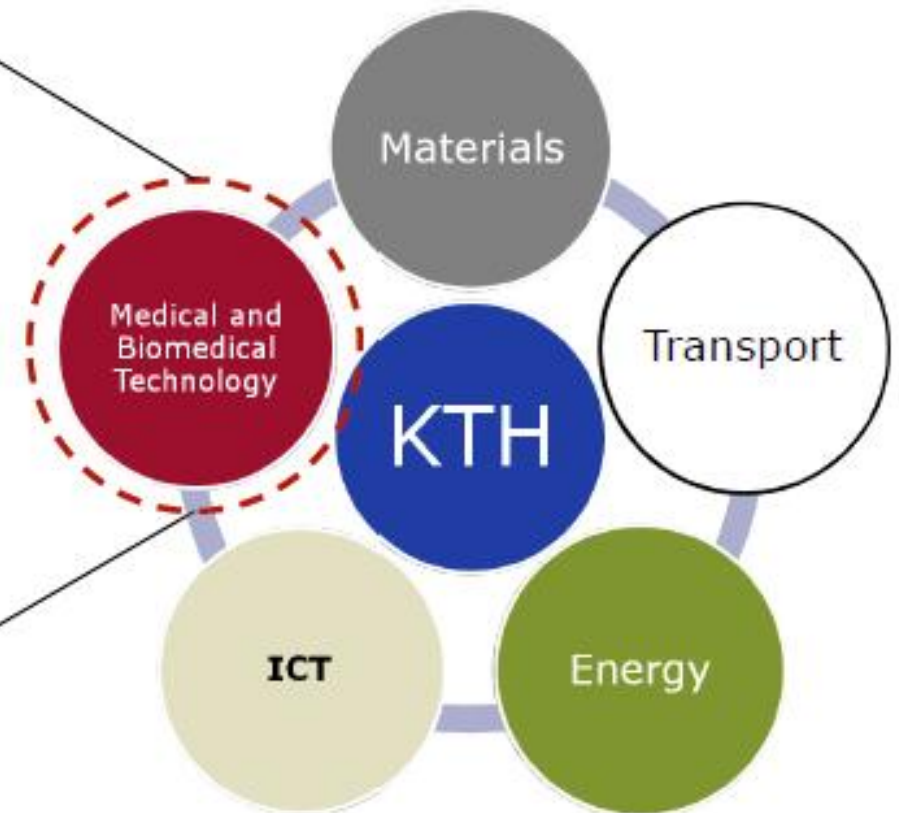
# Schools and Research Platforms





# KTH is a Life Science university

64  
research  
teams





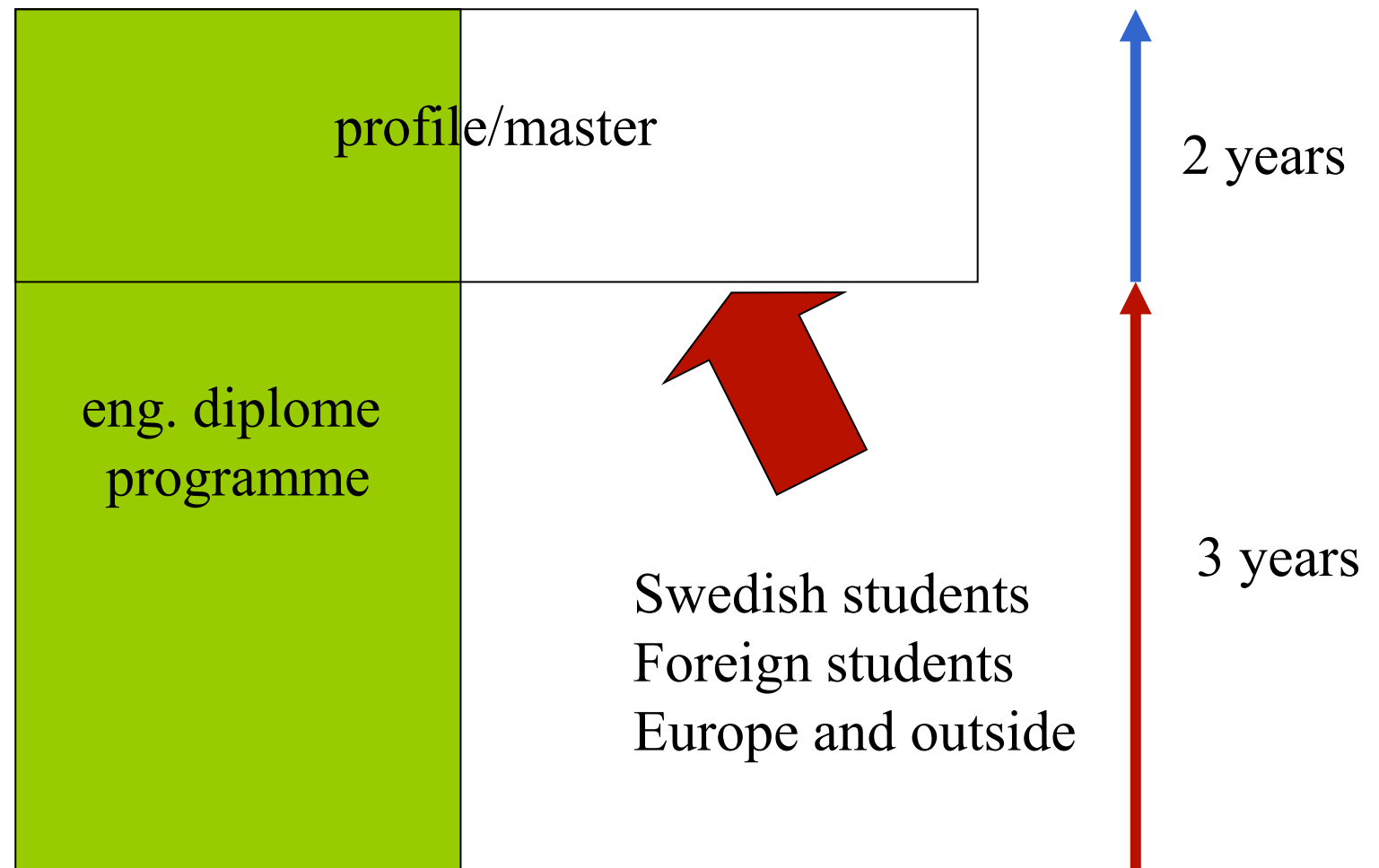
# International Advisory Group

- Supports president decision in international matters
- Develops KTH strategy for internationalisation
- Consists of deputy president, deputy Dean of faculty (in charge of education), vice president of international affairs, head of international relations, admission office, business liaison office
- Meets every two weeks
- Larger group with representatives of the schools meets twice per semester

# Prioritized regions

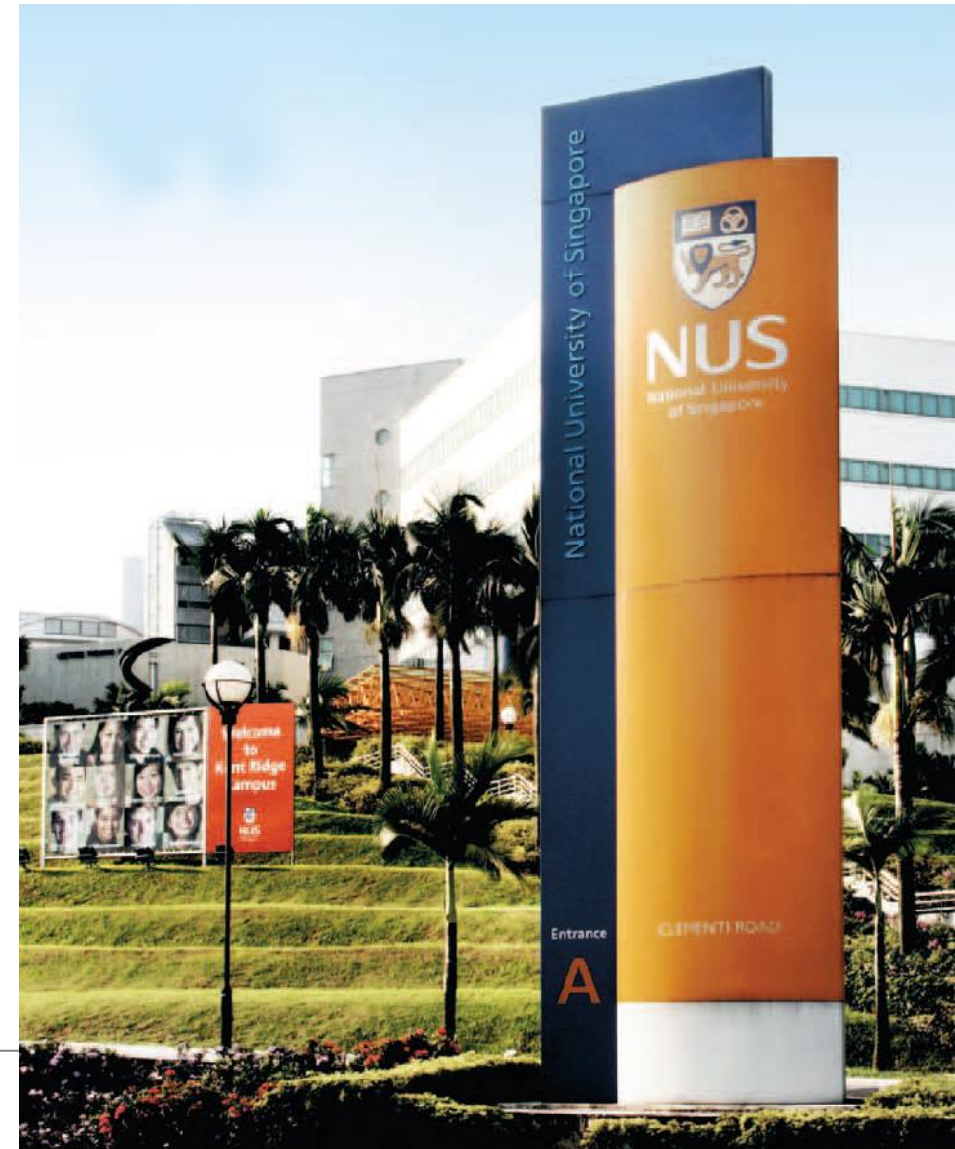
- KTH prioritises EU programs and collaboration within Europe
- Erasmus Mundus, Marie Curie, Tempus are key instruments for internationalisation
- Four prioritized regions: China, India, Brazil, South East Asia
- Key strategic partners: University of Illinois Urbana Champaign, Aalto University  
further partners are under discussion with the aim of a few strategic partners in key countries of cooperation

# Engineering and MSc Programmes



# International cooperation

- **Worldwide student exchange**
  - Large number of exchange agreements
  - Very active within Erasmus mundus
- **International collaboration**
  - EIT with the KICs
  - China Centres of Excellence





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# KTH and European Cooperation



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# @LUSTER



The VISION for CLUSTER is to become

- The leading university network of technology for Research, Education and Innovation in Europe
- The platform for the European Institute of Innovation and Technology
- The prime partner for Industry cooperation at the European level

*CLUSTER, the European Network of Excellence in Science and Technology*

**Associate Members**

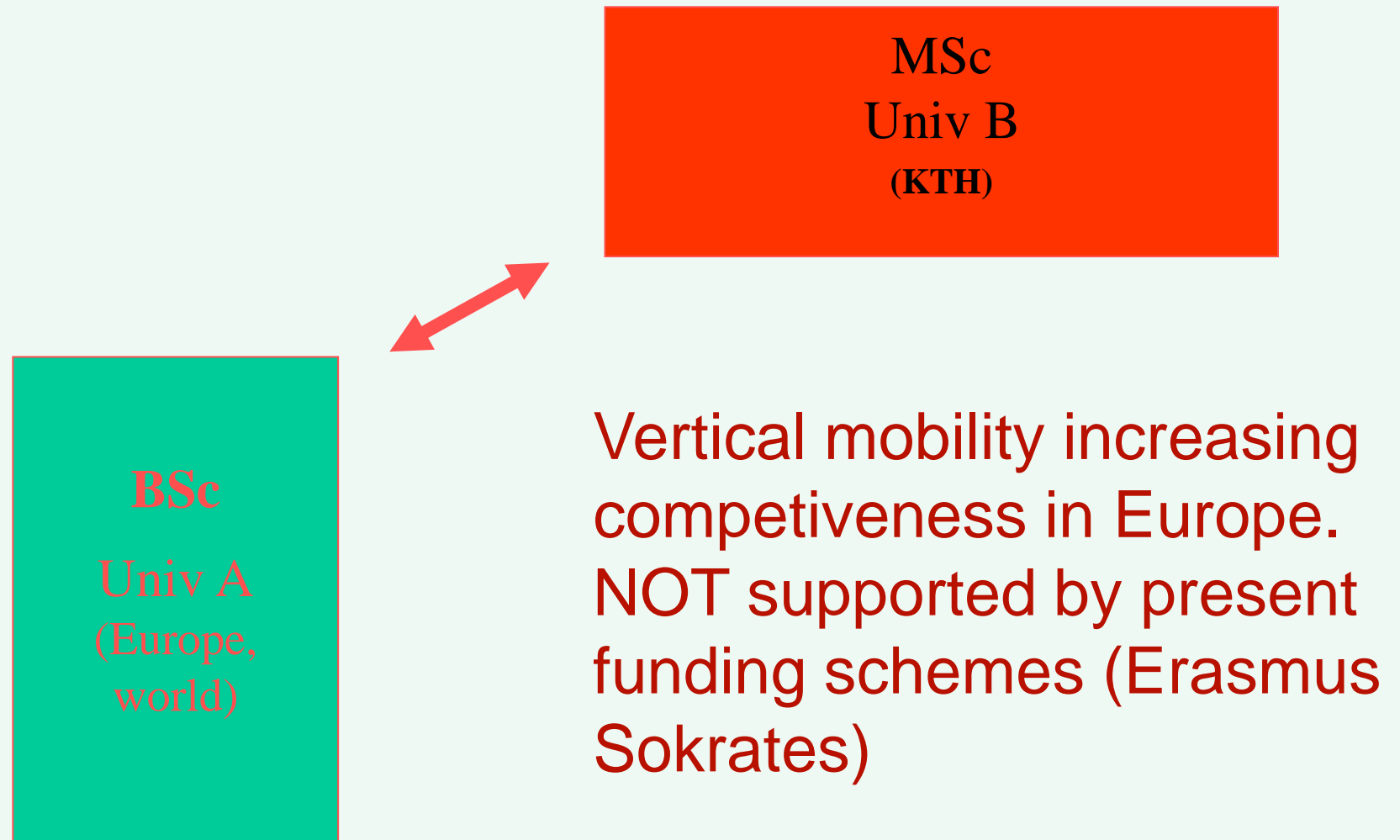
- Georgia Institute of Technology (USA)
- Technion - Israel Institute of Technology
- École Polytechnique de Montréal (Canada)
- Universidade de São Paulo (Brasil)
- Tomsk Polytechnic University (Russian Fed.)
- Tsinghua University (China)



## Mutual Recognition of Degrees

- *The Bachelor and Master degrees issued in the CLUSTER universities satisfy the same high standards of quality and excellence and therefore can be considered as equivalent in academic level.*
- Students with a Bachelor degree from a CLUSTER Univ will be treated for admission to a Master's program in another CLUSTER institution in the same way as the local students of this institution.
- Students with a Master degree from a CLUSTER School will be considered as eligible for application to a Ph.D. program in another CLUSTER institution with the same rules as the local students of this institution.

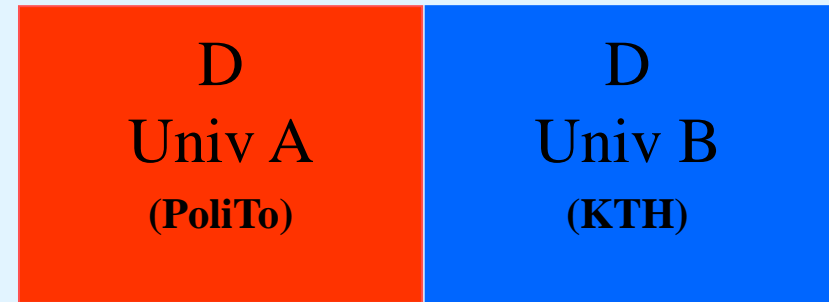
# CLUSTER







CLUSTER Dual Degree  
MSc and/or Mundus Programmes  
supported by the Erasmus  
exchange programme

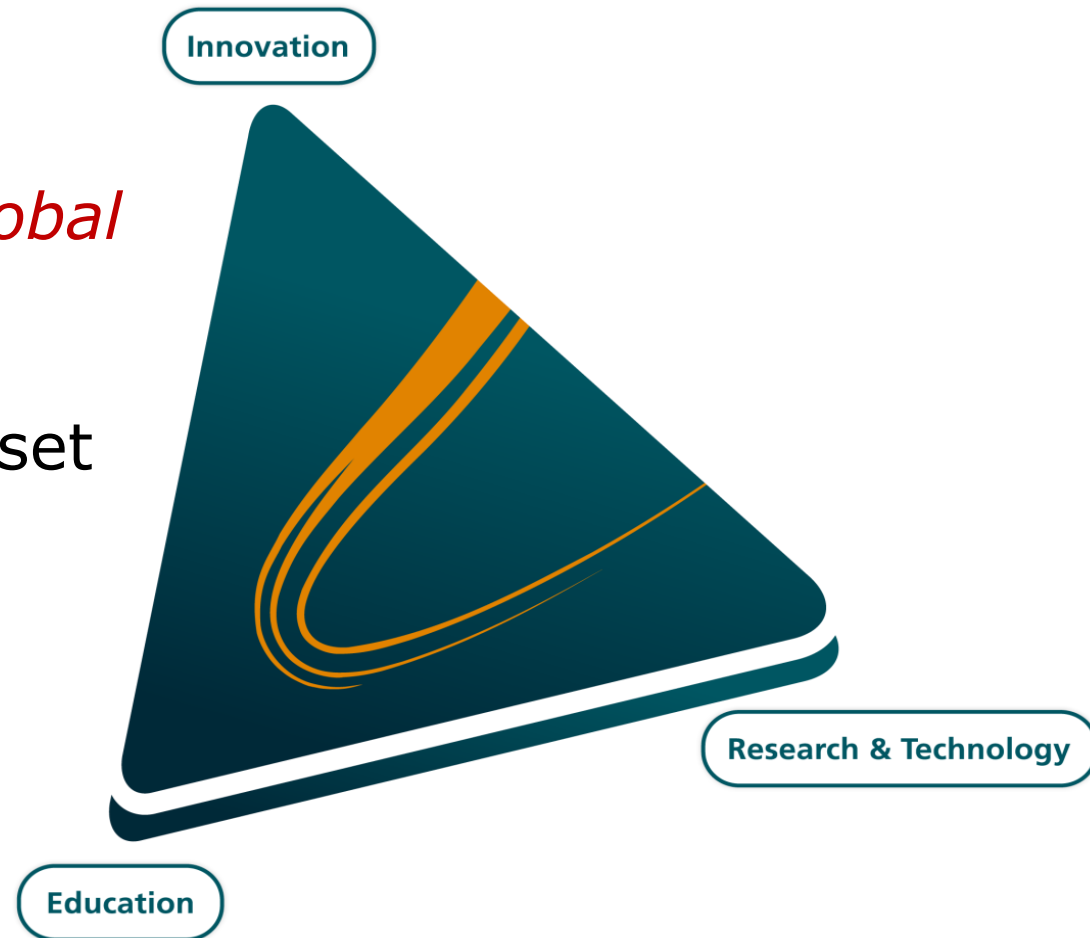


Creating the most competitive  
MSc Programmes in Europe –  
basis for Mundus applications

# Integration of the knowledge triangle

*Education to meet global challenges*

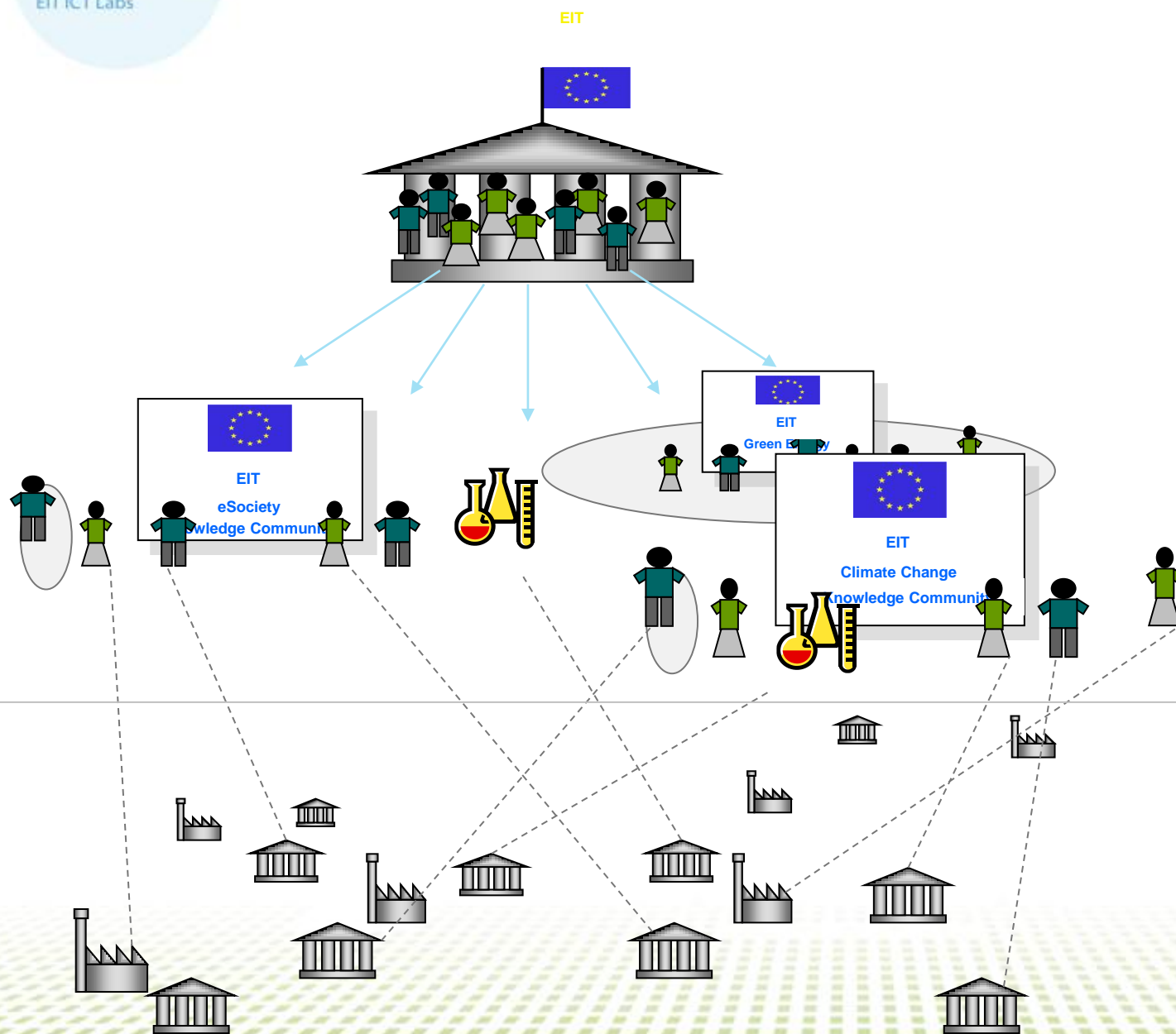
- Entrepreneurial mindset
- Cross disciplinary
- Leadership
- Business skills



**At the heart of the EIT**



# EIT structure



The EIT: Governing Board

Knowledge and Innovation Communities

Partner organizations

# KIC InnoEnergy – A world class alliance of top European players with a proven track record



**innoENERGY**

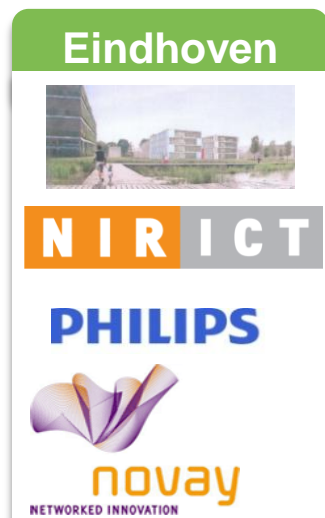
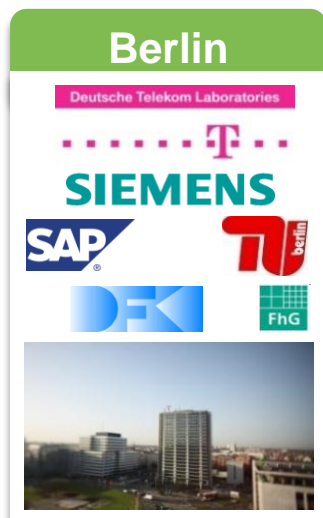
- 13 companies, 10 research institutes and 13 universities
- Approximately 50 % industry partners (incl. associated partners)
- More than 50% of key research players in Europe
- Covering the whole energy spectrum
- Knowledge triangle balanced along all dimensions
- Strong connection with VCs and local governments





# Strong European Partners

## Complete and complementary world-class innovation nodes



+

**Associate clusters in Budapest, London, Trento**

**Each node** features at least:

- One strong research institute
- One major university
- One European-based multinational company
- Active regional network of SME
- Full national and regional support



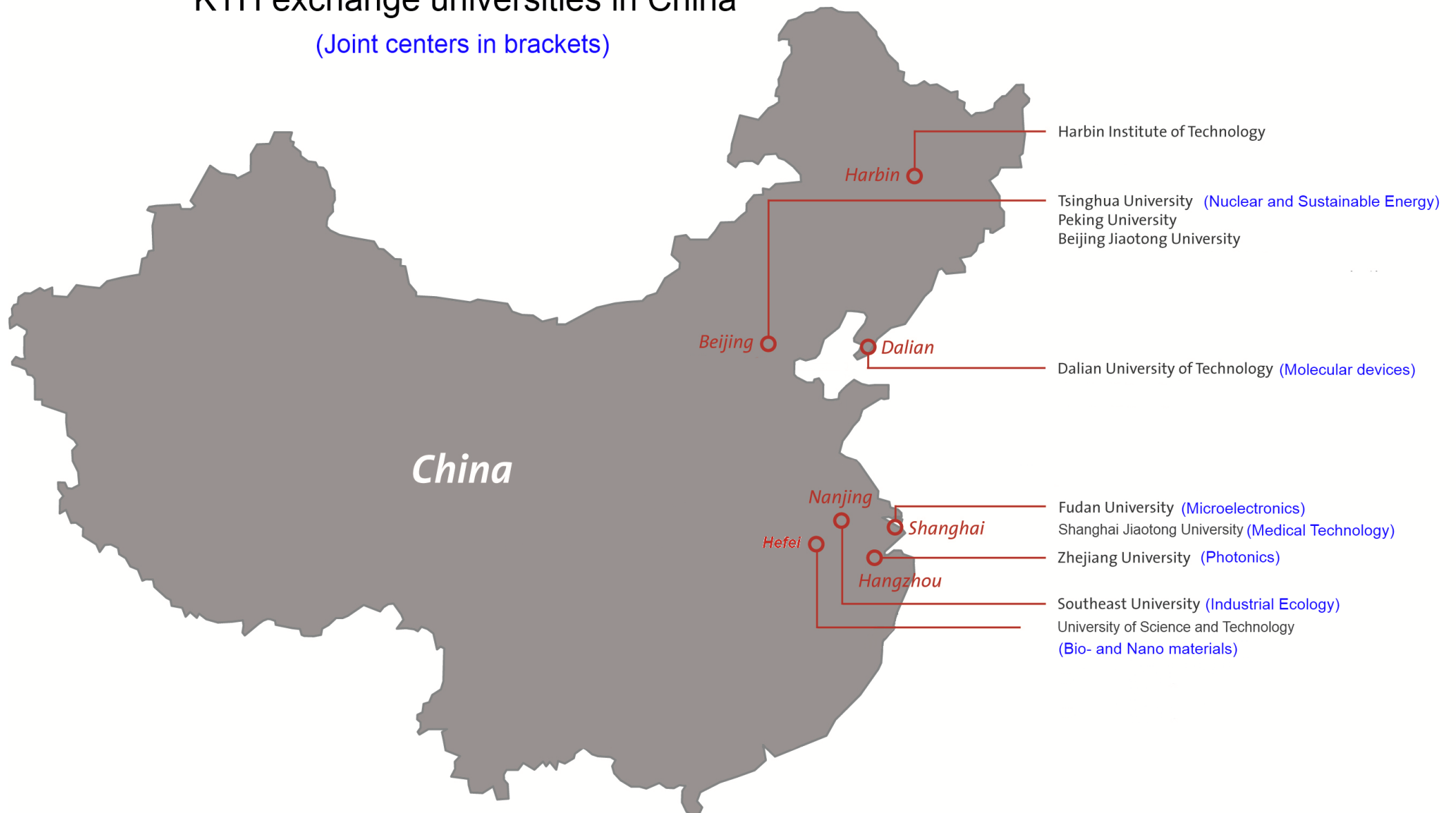
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# KTH and Sino-Swedish Cooperation

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## KTH exchange universities in China

(Joint centers in brackets)





# First Sino European Workshop on Engineering Education







## 2<sup>nd</sup> SINO-EU

Workshop on  
**Engineering** Education

第二届中欧工程教育研讨会

24<sup>th</sup>-25<sup>th</sup> May 2011

Instituto Superior Técnico  
Lisboa - **PORTUGAL**

<http://nri.ist.utl.pt/en/plataforma-sino-eu/>

powered by CLUSTER



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2nd Sino-EU Workshop on Engineering Education

第二届中欧工程教育研讨会

# SINO-CLUSTER DUAL MASTER AGREEMENT

## Objectives

SINO-EU Framework for Dual Masters seeking to increase student mobility;

Setup joint research and staff exchange

Define requirements, credits, selection process and assessment



Agreement templates > addressing Cluster and Chinese specificities

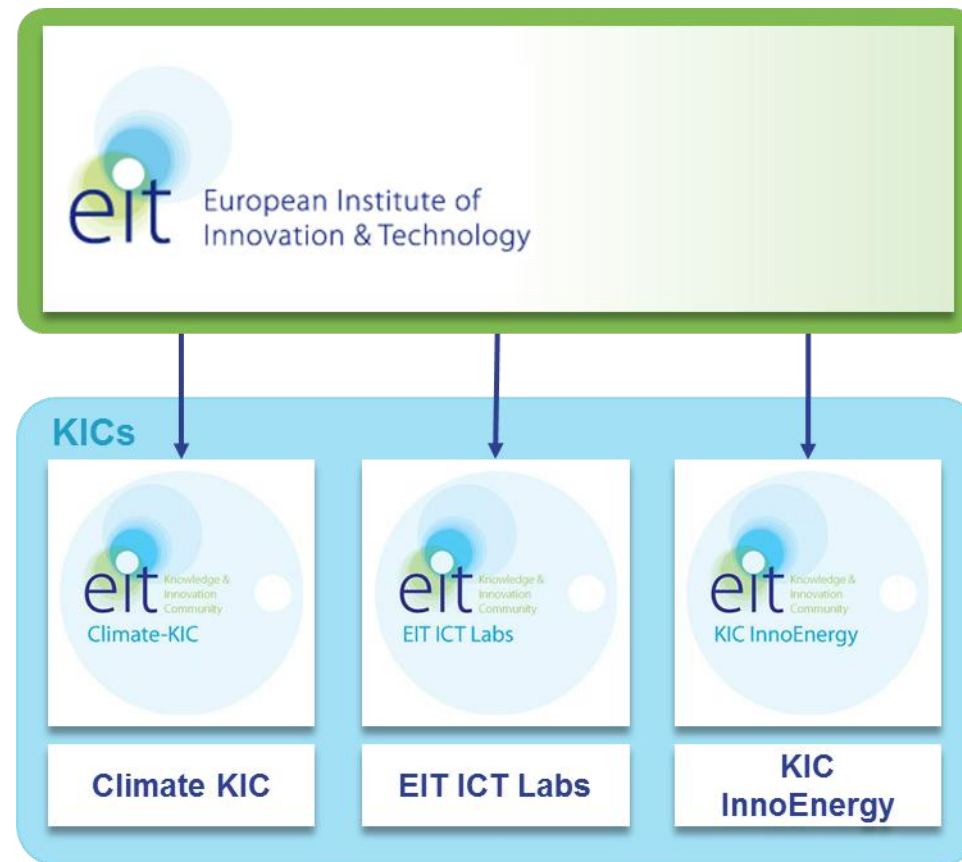


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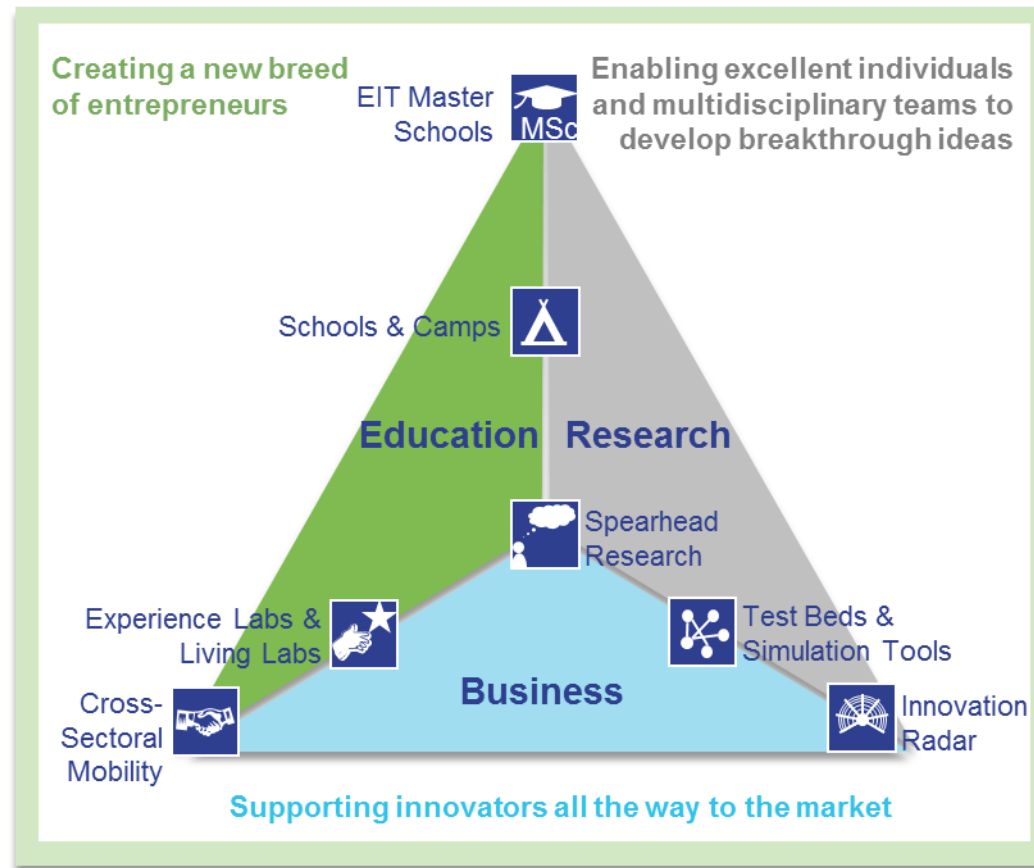
EIT

European Institute of Innovation and Technology

# EIT - a new EU body becoming an important part of Horizon 2020



# Integrating the Knowledge Triangle



# Joint Master Programmes

The Knowledge and Innovation Communities organize a.o. joint Master Programmes. These are characterized by

- Student mobility, leading to a double degree
  - Innovation and entrepreneurschip courses
  - Close cooperation with industry (internships and thesis in industry)
- 
- EU-funded scholarships are available
-





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# EIT ICT LABS

**Berlin**



**Eindhoven**



**Helsinki**



**Paris**



**Stockholm**



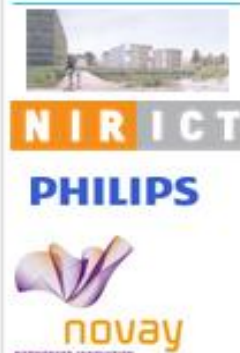
**Trento**



**Berlin**



**Eindhoven**



**Helsinki**



**Paris**



**Stockholm**



**Trento**



## **Human Computer Interaction and Design (HCID)**

- design, development and evaluation of novel user interfaces and interactive systems

## **Digital Media Technology (DMT)**

- generation, processing and coding of media as well as transfer and storage of media content

## **Service Design and Engineering (SDE)**

- digital, software intensive services based on service-oriented architectures

## **Internet Technology and Architecture (ITA)**

- advanced networking technologies and architectures for distributed computer systems and networks

## **Distributed Systems and Services (DSS/Cloud Computing)**

- scalable and reliable distributed systems and services

## **Security and Privacy (SaP)**

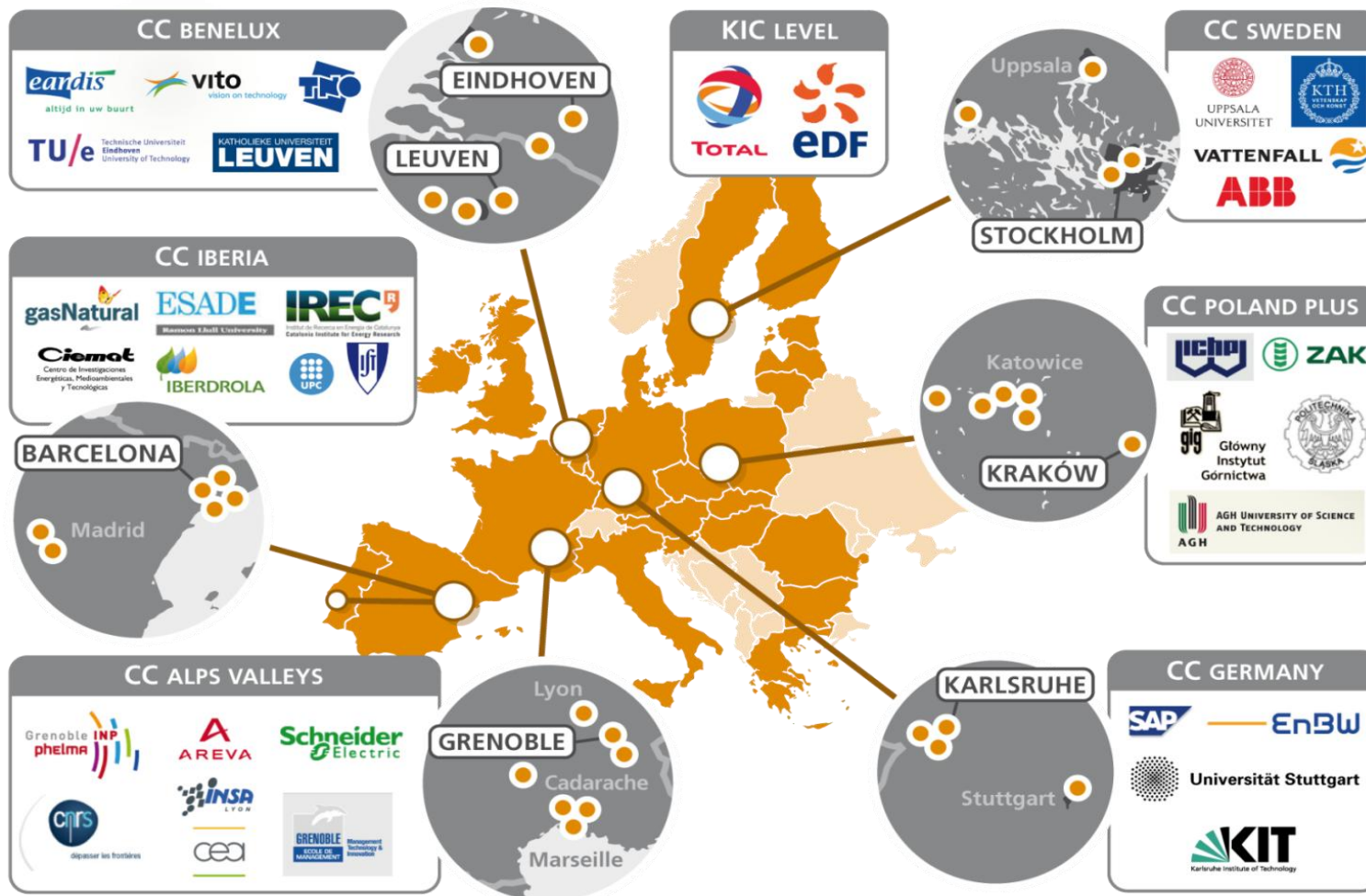
- computer systems, capable of ensuring security, integrity and privacy.

## **Embedded Systems (ES)**

- electronic and software components for a wide variety of personal and industrial devices



# KIC InnoEnergy



- 11 companies, 10 research institutes, 14 universities
- 31 % industry partners
- 50 % of key research players in Europe
- Covering the entire energy mix
- Knowledge triangle balanced along all dimensions
- Strong connection with venture capitalists and local government

**MSc Environomical Pathways for Sustainable Energy Systems (SELECT)**

**MSc Smart Electrical Networks and Systems (SENSE)**

**MSc in Innovation in Nuclear Energy (EMINE)**

**MSc Renewable Energy (RENE)**

**MSc Smart cities**

**MSc Energy Technologies (ENTECH)**

**MSc Clean Coal Technologies**